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A. N. PIERSON

I N C O R P O R A T E D

W H O L E S A L E

FLORISTS AND NURSERYMEN

CROMWELL, CONNECTICUT

**T R A D E
P R I C E L I S T**

Fall 1950 — Spring 1951

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U. S. Department of Agriculture

Members of

The Conn. Nurserymen's Association

The New England Nurserymen's Association

American Association of Nurserymen

A. N. PIERSON, INC.

WHOLESALE

Florists and Nurserymen

CROMWELL, CONN.

TRADE PRICE LIST



Fall 1950 - Spring 1951

Represented by

E. D. ROBINSON

38 South Elm St., Wallingford, Conn.

Phone 1428

TO THE TRADE

Nursery located on Route 9 —

12 miles south of Hartford, Conn.

4 miles north of Middletown, Conn.

Packing. Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within TEN DAYS after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

Quantity Discount. Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

Guarantee. Prices do not include any guarantee of growth whatever.

Terms. All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. Cash discounts: 2% 10 days from date of invoice.

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

NOTICE

ALL AGREEMENTS AND CONTRACTS ARE SUBJECT TO ABILITY OF SHIPPER TO OBTAIN THE NECESSARY MANPOWER TO DIG AND PACK MATERIAL AND TO PRIORITIES ON MATERIAL AND TRANSPORTATION WHICH MAY LIMIT, RESTRICT OR MAKE IMPOSSIBLE PERFORMANCE THEREUNDER.

A. N. PIERSON, INC.

Phone Middletown 7-2511

Cromwell, Conn.

EVERGREEN TREES

ABIES FRASERI

FRASER'S BALSAM FIR

	10 rate each	100 rate each
2 to 3 ft.	2.25	2.00
3 to 4 ft.	3.25	3.00

CHAMAECYPARIS *pisifera*

SAWARA CYPRESS

2 to 3 ft.	2.00	.....
3 to 4 ft.	2.75	.....
4 to 5 ft.	3.75	3.50
5 to 6 ft.	5.50	5.00

psifera aurea

GOLDEN SAWARA CYPRESS

18 to 24 in.	1.75	.....
2 to 3 ft.	2.00	.....

plumosa

PLUME CYPRESS

18 to 24 in.	1.75	1.50
2 to 3 ft.	2.00	1.75

p. aurea

GOLDEN PLUME CYPRESS

15 to 18 in.	1.50	1.25
18 to 24 in.	1.75	1.50
2 to 3 ft.	2.00	1.75

JUNIPERUS

c. hibernica

IRISH JUNIPER

18 to 24 in.	1.25	1.00
2 to 3 ft.	1.50	1.25

excelsa stricta

GREEK JUNIPER

12 to 15 in.	1.50	.....
15 to 18 in.	2.00	.....

TAXUS *canadensis stricta*

DWARF HEDGE YEW

15 to 18 in.	2.25	2.00
18 to 24 in.	3.25	3.00

cuspidata

SPREADING YEW

12 to 15 in.	2.00	1.75
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	.....

c. browni

BROWN YEW

12 to 15 in.	2.25	2.00
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	.....

TAXUS—continued

	10 rate each	100 rate each
<i>c. capitata</i>	UPRIGHT YEW	
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	3.00
2 to 2½ ft.	4.25	4.00
2½ to 3 ft.	6.00	5.50
3 to 3½ ft.	9.00	8.50
<i>c. capitata hedge type</i>	SPREADING	
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	3.00
2 to 2½ ft.	5.00	4.50
<i>c. columnaris</i>	COLUMNAR YEW	
18 to 24 in.	3.75	3.50
2 to 2½ ft.	4.25	4.00
<i>c. densiformis</i>	DENSE YEW (New)	
12 to 15 in.	2.75	2.50
15 to 18 in.	3.25	3.00
18 to 24 in.	3.75	3.50
<i>c. nana</i>	DWARF YEW	
12 to 15 in.	2.50	2.25
15 to 18 in.	3.50	3.25
<i>c. nana erecta</i>	UPRIGHT DWARF YEW	
18 to 24 in.	5.00	4.50
2 to 2½ ft.	6.50	6.00
<i>c. stovekeni (new)</i>	DARK PYR. YEW	
18 to 24 in.	3.75	3.50
2 to 2½ ft.	4.25	4.00
<i>c. thayeri</i>	SPREADING YEW	
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	3.00
<i>media halloriana</i>	HALLORAN STRAIN	
12 to 15 in.	2.25	2.00
15 to 18 in.	2.75	2.50
18 to 24 in.	3.75	3.50
<i>m. hatfieldi (upright)</i>	HATFIELD YEW	
12 to 15 in.	2.25	2.00
15 to 18 in.	2.50	2.25
18 to 24 in.	2.75	2.50

TAXUS—continued

	10 rate each	100 rate each
<i>m. hicksi</i>	HICK'S YEWE	
12 to 15 in.	2.25	2.00
15 to 18 in.	2.50	2.25
18 to 24 in.	2.75	2.50
2 to 2½ ft.	3.75	.....
<i>THUYA occidentalis boothi</i>	BOOTH GLOBE ARBORVITAE	
12 to 15 in.	1.50	.....
15 to 18 in.	1.75	.....
<i>o. douglasi (spiralis)</i>	SPIRAL ARBORVITAE	
6 to 7 ft.	7.50	.....
7 to 8 ft.	8.50	.....
<i>o. elegantissima</i>	GOLD TIPPED ARBORVITAE	
2 to 3 ft.	2.25	.....
3 to 4 ft.	3.50	.....
<i>o. hoveyi</i>	HOVEY'S ARBORVITAE	
15 to 18 in.	1.50	.....
18 to 24 in.	1.75	.....
2 to 2½ ft.	2.25	.....

DARK AMERICAN ARBORVITAE

(*Thuya occidentalis nigra*)

A very bushy type of very dark green foliage which holds its color well in winter.

	10 rate each	100 rate each
18 to 24 in.	1.75	1.50
2 to 2½ ft.	2.00	1.75
<i>o. pyramidalis</i>	PYRAMID ARBORVITAE	
18 to 24 in.	1.75	1.50
2 to 3 ft.	2.75	2.50
3 to 4 ft.	3.50	.....

THUYA—continued

	10 rate each	100 rate each
<i>o. reidi</i> REID ARBORVITAE		
15 to 18 in.	1.50	.....
18 to 24 in.	2.25	.....
<i>o. rosenthali</i>		
18 to 24 in.	2.00	.....
2 to 3 ft.	2.50	.....
<i>o. wareana</i> SIBERIAN ARBORVITAE		
2 to 3 ft.	2.25	.....
TSUGA canadensis CANADIAN HEMLOCK		
2 to 3 ft.	3.25	3.00
3 to 4 ft.	4.25	.....
4 to 5 ft.	6.00	.....

BROAD LEAVED EVERGREENS

<i>KALMIA latifolia</i> (nursery grown)	MOUNTAIN LAUREL	
	10 rate each	100 rate each
12 to 18 in.	2.00	1.75
18 to 24 in.	3.25	3.00
2 to 2½ ft.	4.00	.....
2½ to 3 ft.	5.00	.....
<i>LEUCOTHOE catesbaei</i> DROOPING LEUCOTHOE		
15 to 18 in.	1.75	.....
18 to 24 in.	2.00	.....
2 to 2½ ft.	2.50	.....

ALL STOCK CERTIFIED FOR SHIPMENT
OUTSIDE QUARENTINE AREAS.

SPECIFY WHETHER YOU WANT STOCK
BALLED IN ONION SQUARES, OR
AMERICAN BURLAP.

LINING OUT STOCK TRANSPLANTED

<i>Varieties</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Euongmous Vegetus	2 yr.	Once	\$25.00	\$200.00
Taxus Cuspidata (Spreading)	8" to 12"	Once	25.00	200.00
Taxus C. Compacta	2 yr. 8" to 12"	Once	30.00	250.00
Taxus C. Nana Erecta	2 yr. 6" to 10"	Once	30.00	250.00
Taxus C. Stovekeni	2 yr. 6" to 10"	Once	30.00	250.00
Taxus C. Thayeri	2 yr. 6" to 10"	Once	30.00	250.00
Taxus Intermedia	2 yr. 8" to 10"	Once	30.00	250.00
Taxus I. Hunnewelliana	2 yr. 8" to 10"	Once	30.00	250.00
Taxus M. Andersoni	2 yr. 6" to 10"	Once	30.00	250.00
Taxus Media Densifomis	2 yr. 6" to 10"	Once	30.00	250.00
Taxus Media Hallioriana	6" to 10"	Once	25.00	225.00
Taxus Media Hatfieldi	8" to 10"	Once	25.00	200.00
Taxus Media Hicksi	8" to 10"	Once	25.00	200.00
Thuya Occi Doug. Aurea	8" to 12"	Once	\$30.00	\$250.00
Thuya Occi. Doug. Spiralis	8" to 12"	Once	30.00	250.00
Thuya Occi. Pyramidalis	8" to 12"	Once	30.00	250.00

Taxus Cuspidata	10" to 12"	Twice	\$45.00	\$400.00
Taxus Cuspidata Nana	6" to 10"	Twice	45.00	400.00
Taxus Media Andersoni	8" to 10"	Twice	45.00	400.00

LINING OUT STOCK TRANSPLANTED

<i>Varieties</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Taxus Media Hatfieldi	10" to 12"	Twice	\$40.00	\$350.00
Taxus Media Hicksi	10" to 12"	Twice	40.00	350.00

WILL HAVE A LARGE OFFERING FALL 1951.

DECIDUOUS ORNAMENTAL TREES

ACER platanoides

NORWAY MAPLE

	<i>10 rate each</i>	<i>100 rate each</i>
8 to 10 ft., 1 to 1¼ in. cal.	\$ 2.75	\$
10 to 12 ft., 1¼ to 1½ in. cal	3.75	.....

saccharum

SUGAR MAPLE

6 to 8 ft.	2.25	.....
8 to 10 ft., 1 to 1¼ in. cal.	2.75	.....
10 to 12 ft., 1¼ to 1½ in. cal	3.75	.....

BETULA Papyrifera

CANOE OR PAPER BIRCH

4 to 5 ft.	22.50	200.00
5 to 6 ft.	27.50	250.00
6 to 7 ft.	30.00	275.00

CERCIDIPHYLLUM japonicum

KATSURA TREE

8 to 10 ft.	12.50	.....
10 to 12 ft	15.00	.....

THE DOGWOODS

(*Cornus florida* and *florida rubra*)

In sections where these varieties are hardy, there are no small trees that make a more beautiful appearance than the Dogwoods. Plan to use them wherever possible. Their Spring flowers and Fall foliage are extremely attractive.

May be used in either sunny or shaded locations.

WHITE FLOWERING DOGWOOD

CORNUS florida WHITE FLOWERING DOGWOOD

	10 rate each	100 rate each
18 to 24 in., Bare Root — Bush type..	\$10.00	\$ 90.00
2 to 3 ft., Bare Root — Bush type..	17.50	150.00
3 to 4 ft., B & B — Bush type	20.00	175.00
8 to 10 ft., B & B	9.00	.....
10 to 12 ft., B & B	11.00	.....
12 to 14 ft., B & B	13.00	.....
8 to 10 ft. clumps, B & B	11.00	.....
(2 to 6 stems)		
10 to 12 ft. clumps, B & B	13.00	.....
(2 to 4 stems)		
12 to 14 ft. clumps, B & B	16.00	.....
(2 to 3 stems)		

MAGNOLIA soulangeana

SAUCER MAGNOLIA

	B & B 10 rate each	100 rate each
15 to 18 in.	2.75	2.50
18 to 24 in.	3.25	3.00
2 to 3 ft.	3.75	3.50

DECIDUOUS ORNAMENTAL SHRUBS

	10 rate each	100 rate each
<i>AZALEA calendulacea</i> (Lutea) FLAME AZALEA		
15 to 18 in.	2.00	1.75
18 to 24 in.	3.00	2.75
2 to 2½ ft.	3.75	3.50

FREIGHT RATES*

Accuracy Not Guaranteed

NURSERY STOCK:

TREES, SHRUBS, or VINES, roots balled in earth as dug from nursery.

LCL, in boxes or crates, or ball completely burlapped and completely sewed or tied.

CL, Loose or in packages, minimum weight 20,000 pounds, subject to Rule 34.

From CROMWELL, CONNECTICUT

To	Differential Rates (See Note)		Standard Rates	
	Carload	Less Carload	Carload	Less Carload
Albany, N. Y. ....	...	...	\$ .63	\$.96
Bangor, Me. ....	...	...	1.01	1.57
Boston, Mass. ....	...	...	.61	.94
Buffalo, N. Y. ....	...	...	.96	1.49
Burlington, Vt. ....	...	...	.87	1.38
Chicago, Ill.	\$1.42	\$2.20	1.46	2.26
Cleveland, O. ....	...	...	1.10	1.73
Cincinnati, O.	1.83	2.08	1.38	2.11
Columbus, O.	1.23	1.91	1.25	1.96
Concord, N. H. ....	...	...	.72	1.11
Denver, Colo.	2.63	4.07	2.67	4.13
Dundee, Ill.	1.49	2.33	1.53	2.39
Fairview, Pa. ....	...	...	1.06	1.65
Fryeburg, Me. ....	...	...	.87	1.34
Huntington, W. Va. ..	...	...	1.38	2.11
Kansas City, Mo.	1.88	2.95	1.92	3.00
Lexington, Ky. ....	...	...	1.53	2.37
Madison, Wis.	1.51	2.34	1.54	2.40
Indianapolis, Ind.	1.34	2.10	1.39	2.16
Manchester, N. H. ....	...	...	.67	1.03
Milwaukee, Wis.	1.42	2.20	1.46	2.26
Painesville, O. ....	...	...	1.29	1.71
Philadelphia, Pa. ....	...	...	.76	1.18
Pittsburgh, Pa. ....	...	...	1.10	1.72
Pontiac, Mich.	1.19	1.86	1.23	1.91
Portland, Me. ....	...	...	.77	1.19
Poughkeepsie, N. Y. ..	...	...	.67	.94
Rochester, N. Y. ....	...	...	.89	1.39
St. Paul, Minn.	1.77	2.75	1.80	2.79
St. Louis, Mo.	1.58	2.48	1.63	2.52
Shenandoah, Ia.	1.93	2.98	1.96	3.04
Terre Haute, Ind.	1.42	2.20	1.46	2.26
Toledo, O.	1.19	1.85	1.22	1.90
White Plains, N. Y. ..	...	...	.57	.91

Note: Differential Rates apply via NYNH&H—CV—GT Rys. Standard Rates apply via other gateways.

Rates do not include federal transportation tax 3%.

*Note: These rates are given to us by the Transportation Company as of February 15, 1950, but are, of course, subject to any revision made by any of the carriers.

TRUCKLAND RATES (20,000 lbs. minimum load)

Nursery Stock balled and burlapped, approximate truck rates from Connecticut Valley points, to various points as follows, rates given August 20, 1949, but not guaranteed.

Rates given are in cents per 100 pounds. Rates do not include 3 percent federal tax.

To	Rate	To	Rate
Albany, N. Y.	\$.37	Framingham, Mass.	\$.35
Boston, Mass. ....	.37	Huntington, N. Y. ....	.40
Buffalo, N. Y. ....	.82	Providence, R. I. ....	.31
Chicago, Ill.	1.35	Rochester, N. Y. ....	.75
Cleveland, O. ....	.97	Worcester, Mass. ....	.31
Detroit, Mich. ....	.89		

When referring to above rates please remember the above listed points are for direct deliveries. Stock shipped to other points near those mentioned might require transfer and if so these rates would not apply.

MEMO

MEMO

